

COMMERCIAL CONDOMINIUM CONVERSION SEMINAR

Author(s): Trainor Fairbrook

Do you have or market an office building, industrial project or retail complex that might be a candidate for conversion to commercial condominiums? Earlier this year, Chuck Trainor and Heather Johnston gave two well-attended seminars on commercial condominium conversions. As a result of numerous recent inquiries, the seminar will be presented again next month for our clients and the brokerage community.

Please join Chuck Trainor and Heather Johnston for an informative seminar on how office, retail and industrial condominiums can help make your properties more marketable and create flexibility in this tough real estate economy.

Chuck Trainor and Heather Johnston have created office, retail and industrial condominiums for a variety of clients in Northern California. This seminar will provide you with an overview of the condominium process and its benefits.

Topics Will Include:

- Legal Benefits of Condominium Conversion
- Cost of Condominium Conversion
- Steps Required to Create a Condominium
- Explanation of Necessary Legal Documents
- Examples of Successful Condominium Projects

Who Should Attend:

Developers, property owners and brokers who want alternative solutions for selling all or portions of commercial real estate properties as condominiums.

Thursday, December 8, 2011

7:45 a.m. – Registration and Breakfast

8:00 a.m. – 9:00 a.m. – Presentation

Trainor Fairbrook

980 Fulton Avenue

Sacramento, California

This seminar is free, but space is limited to 40 people.

If you have questions or need assistance, please email Brenda Applegate
or call (916) 929-7000.