

# SUCCESSFUL LEASE ENFORCEMENT STRATEGIES SEMINAR

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Do you have tenants that are behind on rent or not paying full rent? Have you experienced challenges associated with struggling tenants? When do you really need to serve default notices? Trainor Fairbrook attorneys Candy Harper, Jennifer Pruski, David Creeggan and Alison Geddes are experienced with providing successful and cost-effective solutions for Northern California landlords and property managers facing these issues.

Please join us for an informative seminar on strategies, procedures and forms that will help to increase revenues for your office, retail and industrial properties in this challenging real estate economy. This seminar will provide you with an overview of how to use default notices as a tool, how to prepare and service default notices and proven strategies for retaining or evicting tenants after default notices expire.

## **Topics Will Include:**

- Why default notices are important
- How to properly prepare and serve default notices
- Unlawful detainer process
- Strategies for resolving issues with struggling tenants
- Tenant defenses to payment of rent

## **Who Should Attend:**

Property managers, property owners and brokers who want alternative solutions for maximizing property revenues with challenging tenants.

Thursday, April 25, 2013 7:45 a.m. – Registration and Breakfast

8:00 a.m. – 9:30 a.m. – Presentation

Trainor Fairbrook

980 Fulton Avenue

Sacramento, California

*This seminar is free, but space is limited to 30 people.*